

**OFVO 07-09 copy**  
**Profit & Loss Budget Overview**

July 2007 through June 2009

	<u>Jul '07 - Jun '09</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Income</b>			
OD transfer	0.00		
LA Rep Grant 05/07	23,750.00	23,750.00	0.00
Carryover	41,246.73	41,246.73	0.00
Database Admin Grant	34,034.94	34,034.94	0.00
Interest	490.01	490.01	0.00
Lottery Disbursement	1,217,610.00	1,217,610.00	0.00
<b>Total Income</b>	<b>1,317,131.68</b>	<b>1,317,131.68</b>	<b>0.00</b>
<b>Expense</b>			
Uncategorized Expenses	0.00		
<b>Payroll</b>			
Wages	523,067.84	523,067.84	0.00
Federal WH	-41.37	-41.37	0.00
FICA	39,396.79	39,396.79	0.00
State WH	-69.85	-69.85	0.00
<b>PERS</b>			
PERS - Bond Assessment	25,905.88	25,905.88	0.00
PERS - Payroll	62,193.26	62,193.26	0.00
PERS - Other	0.00		
<b>Total PERS</b>	<b>88,099.14</b>	<b>88,099.14</b>	<b>0.00</b>
Insurance	110,230.09	110,230.09	0.00
Deferred Comp	0.00	0.00	0.00
Worker's Comp	-102.12	-102.12	0.00
Total Database Admin Position	32,990.42	32,990.42	0.00
Payroll - Other	0.00		
<b>Total Payroll</b>	<b>793,570.94</b>	<b>793,570.94</b>	<b>0.00</b>
<b>Office Overhead &amp; Expenses</b>			
<b>Office Rent</b>			
July 07 - Oct. 07	8,334.76	8,334.76	0.00
Nov. 07 - Oct. 08	26,676.96	26,676.96	0.00
Nov. 08 - June 09	17,837.20	17,837.20	0.00
Office Rent - Other	0.00		
<b>Total Office Rent</b>	<b>52,848.92</b>	<b>52,848.92</b>	<b>0.00</b>
<b>Copier</b>			
B/W Copies	1,681.00	1,681.00	0.00
Color Copies	3,694.38	3,694.38	0.00
Lease	6,578.02	6,578.02	0.00
Copier - Other	0.00		
<b>Total Copier</b>	<b>11,953.40</b>	<b>11,953.40</b>	<b>0.00</b>

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<b>Computer</b>			
Equipment	3,093.22	3,093.22	0.00
Maintenance	661.10	661.10	0.00
Software	3,463.34	3,463.34	0.00
Computer - Other	0.00		
<b>Total Computer</b>	<b>7,217.66</b>	<b>7,217.66</b>	<b>0.00</b>
<b>Telephone</b>			
Cell Phone	759.98	759.98	0.00
Hardware & Update	0.00	0.00	0.00
State	5,418.86	5,418.86	0.00
Telephone - Other	0.00		
<b>Total Telephone</b>	<b>6,178.84</b>	<b>6,178.84</b>	<b>0.00</b>
<b>Postage and Shipping</b>	<b>9,967.52</b>	<b>9,967.52</b>	<b>0.00</b>
<b>General Office</b>			
Printing	9,062.37	9,062.37	0.00
Supplies	3,830.83	3,830.83	0.00
General Office - Other	0.00		
<b>Total General Office</b>	<b>12,893.20</b>	<b>12,893.20</b>	<b>0.00</b>
<b>Subscriptions</b>	<b>528.90</b>	<b>528.90</b>	<b>0.00</b>
<b>Website</b>			
Oregon Media Network	1,921.51	1,921.51	0.00
Consulting & Updates	1,050.00	1,050.00	0.00
Hosting	21,492.52	21,492.52	0.00
Reel Scout	29,400.00	29,400.00	0.00
Website - Other	0.00		
<b>Total Website</b>	<b>53,864.03</b>	<b>53,864.03</b>	<b>0.00</b>
<b>Legal and Bank Fees</b>			
Attorney Fees	1,159.20	1,159.20	0.00
Bank Fees	731.36	731.36	0.00
Legislative Counsel	230.00	230.00	0.00
OECDD Fees	0.00	0.00	0.00
Legal and Bank Fees - Other	0.00		
<b>Total Legal and Bank Fees</b>	<b>2,120.56</b>	<b>2,120.56</b>	<b>0.00</b>
<b>Other Office Expense</b>			
AFCI Membership Dues	1,500.00	1,500.00	0.00
Employee Recruitment	6,532.42	6,532.42	0.00
Insurance	5,000.00	5,000.00	0.00
Staff Development	1,830.58	1,830.58	0.00

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Other Office Expense - Other	1,286.51	1,286.51	0.00
<b>Total Other Office Expense</b>	<b>16,149.51</b>	<b>16,149.51</b>	<b>0.00</b>
Office Overhead & Expenses - Other	0.00		
<b>Total Office Overhead &amp; Expenses</b>	<b>173,722.54</b>	<b>173,722.54</b>	<b>0.00</b>
<b>Marketing and Advertising</b>			
Ad Production	3,003.49	3,003.49	0.00
Ad Placement	19,810.00	19,810.00	0.00
Trade Shows	11,868.00	11,868.00	0.00
Sponsorships	22,160.00	22,160.00	0.00
<b>Business Recruitment</b>			
Events - In State	330.70	330.70	0.00
Events - Out of State	1,181.79	1,181.79	0.00
Business Recruitment - Other	6,710.86	6,710.86	0.00
<b>Total Business Recruitment</b>	<b>8,223.35</b>	<b>8,223.35</b>	<b>0.00</b>
<b>Production Directory</b>			
2008 Directory	8,220.00	8,220.00	0.00
2009 Directory	8,000.00	8,000.00	0.00
Production Directory - Other	0.00		
<b>Total Production Directory</b>	<b>16,220.00</b>	<b>16,220.00</b>	<b>0.00</b>
<b>Indigenous Industry</b>			
Screenings	2,236.82	2,236.82	0.00
Seminars & Workshops	558.75	558.75	0.00
Sponsored Events	6,460.25	6,460.25	0.00
Indigenous Industry - Other	243.00	243.00	0.00
<b>Total Indigenous Industry</b>	<b>9,498.82</b>	<b>9,498.82</b>	<b>0.00</b>
Promo Materials	3,021.24	3,021.24	0.00
Marketing and Advertising - Other	0.00		
<b>Total Marketing and Advertising</b>	<b>93,804.90</b>	<b>93,804.90</b>	<b>0.00</b>
<b>Travel</b>			
<b>In State</b>			
Lodging	3,103.37	3,103.37	0.00
Meals	8,826.39	8,826.39	0.00
Transportation	10,397.79	10,397.79	0.00
In State - Other	0.00		
<b>Total In State</b>	<b>22,327.55</b>	<b>22,327.55</b>	<b>0.00</b>
<b>Out of State</b>			
Locations			

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Airfare	1,943.13	1,943.13	0.00
Car Rental	1,297.56	1,297.56	0.00
Lodging	1,152.24	1,152.24	0.00
Meals	453.75	453.75	0.00
Locations - Other	0.00		
<b>Total Locations</b>	<u>4,846.68</u>	<u>4,846.68</u>	<u>0.00</u>
<b>Other LA Trips</b>			
Airfare	5,228.48	5,228.48	0.00
Car Rental	248.91	248.91	0.00
Lodging	0.00	0.00	0.00
Meals	732.58	732.58	0.00
Other LA Trips - Other	0.00		
<b>Total Other LA Trips</b>	<u>6,209.97</u>	<u>6,209.97</u>	<u>0.00</u>
<b>Out of State - Other</b>	<u>0.00</u>		
<b>Total Out of State</b>	<u>11,056.65</u>	<u>11,056.65</u>	<u>0.00</u>
<b>Travel - Other</b>	<u>0.00</u>		
<b>Total Travel</b>	<u>33,384.20</u>	<u>33,384.20</u>	<u>0.00</u>
<b>LA Office</b>			
Business Development	3,229.57	3,229.57	0.00
Services			
July 07 - June 08	47,250.00	47,250.00	0.00
July 08 - June 09	49,612.56	49,612.56	0.00
Services - Other	0.00		
<b>Total Services</b>	<u>96,862.56</u>	<u>96,862.56</u>	<u>0.00</u>
Supplies and Expenses	6,726.66	6,726.66	0.00
Travel	5,643.25	5,643.25	0.00
LA Office - Other	0.00		
<b>Total LA Office</b>	<u>112,462.04</u>	<u>112,462.04</u>	<u>0.00</u>
<b>Other Professional Services</b>			
Other Services	4,721.06	4,721.06	0.00
Statewide Survey	15,000.00	15,000.00	0.00
Other Professional Services - Other	0.00		
<b>Total Other Professional Services</b>	<u>19,721.06</u>	<u>19,721.06</u>	<u>0.00</u>
Miscellaneous	-74.73	-74.73	0.00
Suspense	0.00		
<b>Total Expense</b>	<u>1,226,590.95</u>	<u>1,226,590.95</u>	<u>0.00</u>
<b>Net Income</b>	<u><u>90,540.73</u></u>	<u><u>90,540.73</u></u>	<u><u>0.00</u></u>