

Oregon Film & Video Office Profit & Loss Budget Overview July 2009 through June 2011

| | <u>Jul '09 - Jun 11</u> | <u>Budget</u> |
|--|-------------------------|---------------------|
| Income | | |
| 2000 · Carryover | 93,967.13 | 93,967.13 |
| 2010 · Interest | 14.54 | 14.54 |
| 2020 · Lottery Disbursement | 1,251,703.00 | 1,251,703.00 |
| Total Income | 1,345,684.67 | 1,345,684.67 |
| Expense | | |
| 4000 · Payroll | | |
| 4010 · Wages | 550,442.61 | 550,442.61 |
| 4030 · FICA | 41,971.88 | 41,971.88 |
| 4050 · PERS | | |
| 4051 · PERS- Payroll | 47,887.49 | 47,887.49 |
| 4052 · PERS - Bond Assessment | 33,820.80 | 33,820.80 |
| 4050 · PERS - Other | 0.00 | 0.00 |
| Total 4050 · PERS | 81,708.29 | 81,708.29 |
| 4060 · Insurance | 136,359.44 | 136,359.44 |
| 4080 · Worker's Comp | 116.06 | 116.06 |
| Total 4000 · Payroll | 810,598.28 | 810,598.28 |
| 5000 · Office Overhead & Expenses | | |
| 5010 · Office Rent | 54,687.40 | 54,687.40 |
| 5020 · Copier | | |
| 5021 · B/W Copies | 677.80 | 677.80 |
| 5022 · Color Copies | 1,863.07 | 1,863.07 |
| 5023 · Lease | 7,613.11 | 7,613.11 |
| 5020 · Copier - Other | 0.00 | 0.00 |
| Total 5020 · Copier | 10,153.98 | 10,153.98 |
| 5030 · Computer | | |
| 5031 · Equipment | 3,893.97 | 3,893.97 |
| 5032 · Maintenance | 1,838.00 | 1,838.00 |
| Total 5030 · Computer | 5,731.97 | 5,731.97 |
| 5040 · Telephone | | |
| 5041 · Cell Phone | 345.50 | 345.50 |
| 5043 · State | 9,060.27 | 9,060.27 |
| Total 5040 · Telephone | 9,405.77 | 9,405.77 |
| 5050 · Postage and shipping | 3,987.36 | 3,987.36 |
| 5060 · General Office | | |
| 5061 · Office Cleaning | 2,390.00 | 2,390.00 |
| 5062 · Printing | 3,714.79 | 3,714.79 |
| 5063 · Supplies | 6,325.23 | 6,325.23 |

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| 5060 · General Office - Other | 1,072.14 | 1,072.14 |
| Total 5060 · General Office | 13,502.16 | 13,502.16 |
| | | |
| 5070 · Website | | |
| 5071 · Consulting & Updates | 7,922.04 | 7,922.04 |
| 5072 · Hosting | 8,556.34 | 8,556.34 |
| 5073 · Reel Scout | 26,400.00 | 26,400.00 |
| Total 5070 · Website | 42,878.38 | 42,878.38 |
| | | |
| 5080 · Legal and Banking Fees | | |
| 5081 · Attorney Fees | 6,413.35 | 6,413.35 |
| 5082 · Bank Fees | 447.46 | 447.46 |
| 5083 · Legislative Counsel | 872.80 | 872.80 |
| 5080 · Legal and Banking Fees - Other | 27.40 | 27.40 |
| Total 5080 · Legal and Banking Fees | 7,761.01 | 7,761.01 |
| | | |
| 5090 · Other | | |
| 5091 · AFCI Membership Dues | 1,500.00 | 1,500.00 |
| 5093 · Insurance | 3,542.00 | 3,542.00 |
| 5094 · Staff Development | 884.00 | 884.00 |
| Total 5090 · Other | 5,926.00 | 5,926.00 |
| | | |
| 5100 · Subscriptions | 99.95 | 99.95 |
| 5200 · Professional Services | | |
| 5210 · Clerical Assistance | 1,300.00 | 1,300.00 |
| 5220 · Payroll and Tax Services | 2,781.81 | 2,781.81 |
| 5200 · Professional Services - Other | 1,125.67 | 1,125.67 |
| Total 5200 · Professional Services | 5,207.48 | 5,207.48 |
| | | |
| 5999 · Relocation Costs | 18,196.40 | 18,196.40 |
| Total 5000 · Office Overhead & Expenses | 177,537.86 | 177,537.86 |
| | | |
| 6000 · Marketing & Advertising | | |
| 6010 · Memberships | 275.00 | 275.00 |
| 6020 · LA Representation | 3,073.90 | 3,073.90 |
| 6030 · New Media Marketing | | |
| 6031 · Oregon Media Network | 873.90 | 873.90 |
| 6032 · The Confluence | 100.80 | 100.80 |
| 6033 · Mail Chimp | 1,835.35 | 1,835.35 |
| 6034 · On Line Marketing Tracking | 99.00 | 99.00 |
| Total 6030 · New Media Marketing | 2,909.05 | 2,909.05 |
| | | |
| Total 6050 · Ad Placement | 19,873.00 | 19,873.00 |
| | | |
| 6060 · Trade Shows | | |

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| Total 6060 · Trade Shows | 20,409.36 | 20,409.36 |
| 6070 · Sponsorships | | |
| Total 6070 · Sponsorships | 12,472.48 | 12,472.48 |
| 6080 · Business Recruitment | | |
| 6081 · In State | 3,017.74 | 3,017.74 |
| 6082 · Out of State | 15,545.31 | 15,545.31 |
| 6080 · Business Recruitment - Other | 0.00 | 0.00 |
| Total 6080 · Business Recruitment | 18,563.05 | 18,563.05 |
| 6090 · Production Directory | | |
| 6091 · 2010 Directory | 7,500.00 | 7,500.00 |
| 6092 · 2011 Directory | 7,500.00 | 7,500.00 |
| 6090 · Production Directory - Other | 0.00 | 0.00 |
| Total 6090 · Production Directory | 15,000.00 | 15,000.00 |
| 6100 · Indigenous Industry | | |
| 6110 · Screenings | 4,913.12 | 4,913.12 |
| 6120 · Staff Coordinated Workshops | 708.62 | 708.62 |
| 6130 · Sponsored Events | 9,391.82 | 9,391.82 |
| Total 6100 · Indigenous Industry | 15,013.56 | 15,013.56 |
| 6200 · Promo Materials | 10,911.92 | 10,911.92 |
| 6000 · Marketing & Advertising - Other | 0.00 | 0.00 |
| Total 6000 · Marketing & Advertising | 118,501.32 | 118,501.32 |
| 7000 · Travel | | |
| 7010 · In State | | |
| 7011 · Lodging | 2,913.69 | 2,913.69 |
| 7012 · Meals | 3,645.66 | 3,645.66 |
| 7013 · Transportation | 6,904.24 | 6,904.24 |
| 7010 · In State - Other | 0.00 | 0.00 |
| Total 7010 · In State | 13,463.59 | 13,463.59 |
| 7020 · Out of State | | |
| 7021 · Lodging | 1,970.56 | 1,970.56 |
| 7022 · Meals | 517.74 | 517.74 |
| 7023 · Transportation | 5,434.99 | 5,434.99 |
| 7020 · Out of State - Other | 0.00 | 0.00 |
| Total 7020 · Out of State | 7,923.29 | 7,923.29 |
| Total 7000 · Travel | 21,386.88 | 21,386.88 |
| Total Expense | 1,128,024.34 | 1,128,024.34 |

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| | <u>Jul '09 - Jun 11</u> | <u>Budget</u> |
|-------------------|-------------------------|-------------------|
| Net Income | <u>217,660.33</u> | <u>217,660.33</u> |